



**Glenn Ponder
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Glenn Ponder is a Managing Partner in Ponder Properties Commercial Real Estate, a company that specializes in helping executives and entrepreneurs improve their position in the commercial real estate market.

Prior to devoting his work fulltime to Ponder Properties, Glenn helped a top national retail industry veteran grow a local startup company into a multimillion-dollar brick and mortar retail chain. After twelve consistent years of record-breaking success, the company was purchased by an outside investor. Afterward, Glenn turned a lifelong hobby into another line of work, this time joining local and national telecommunication and mechanoelectrical industry leaders. During this time, he was able to advance his prior knowledge of building systems engineering even further and by integrating his past successes in consumer logistics enjoyed creating new business divisions and increase company sales and margins.

After completing his first full year with Ponder Properties in 2002 he was named “Rookie of the Year” to the Birmingham Association of Realtors’ Commercial Million Dollar Sales Club. By constantly surrounding himself with a team of extremely talented people who share his vision, he has been highly successful in helping his clients achieve their commercial real estate goals.

Strategic clients include:

- Local and national retail CEO’s
- Bank special asset managers
- Health care industry CFO’s
- Local and national real estate developers
- GSA (Government Services Administration)
- Insurance
- Financial services
- Law firms
- Educational organizations
- Construction industry executives

Ponder Properties Commercial Real Estate specializes in sales, leasing and asset portfolio management and represents clients throughout Birmingham, other major cities throughout Alabama and as far away as California and London. Glenn continues to remain active throughout the Birmingham community with numerous organizations, he enjoys anything outdoors, tinkering with things and learning how they work, and spending time with family. He and his wife Jackie have been together over twenty-five years, have a daughter, two grandchildren and most recently a great grandson!